

# Pinpoint *focus*



Volume 3:

December 2019

Haris Veljacic & Anthony Gliganic

## INSIDE THIS ISSUE

### PG. 2

Freight Insurance

### PG. 3

IMO 2020

### PG. 4

New at PGL – LCL Email / Tracking

K-9 Airfreight Cargo Screening

### PG.5

Meet the Staff – Nez & Adas from the Chicago Air Export Dept

Anthony's Monthly Joke Answer

“Wishing all of our partners a happy and healthy holiday. Thank you for your support and may you all have continued success in the New Year”

- Rich Gliganic



Where is a freight forwarder's favorite place to live?



## FREIGHT INSURANCE

We can provide freight insurance for all shipments on an as-needed basis. Our partner, Roanoke Trade, is an established and well recognized insurance provider for all transportation and logistics needs. We can insure your freight from the shipper's door to consignee door at destination.

In situations of high value or uncertainty in transit, insurance is a good option to provide peace of mind to your customers. Although we are very careful in handling goods in our facility, we do not have control over truckers and international carriers.

We evaluate the invoice value of goods and the costs of freight transport to determine your coverage necessity. For more information, or to request insurance on an order; please let your customer service representative know at the time of booking or before freight departure of our warehouse. We will be able to provide an overnight quote on a per shipment basis.

“In many cases, your freight shipment might have a higher value than what is covered under the carrier’s liability. Carrier coverage typically sets a small dollar amount payable per lb, based on what they believe those goods are valued at. Typically, even after proving they are at fault, we have seen truckers pay as low as 10 cents per lb; which is nothing near the value of any damaged freight. This is where freight insurance comes in handy.”

-Haris Veljacic



## LOW SULPHUR – FUEL RECOVERY (LSR)

---

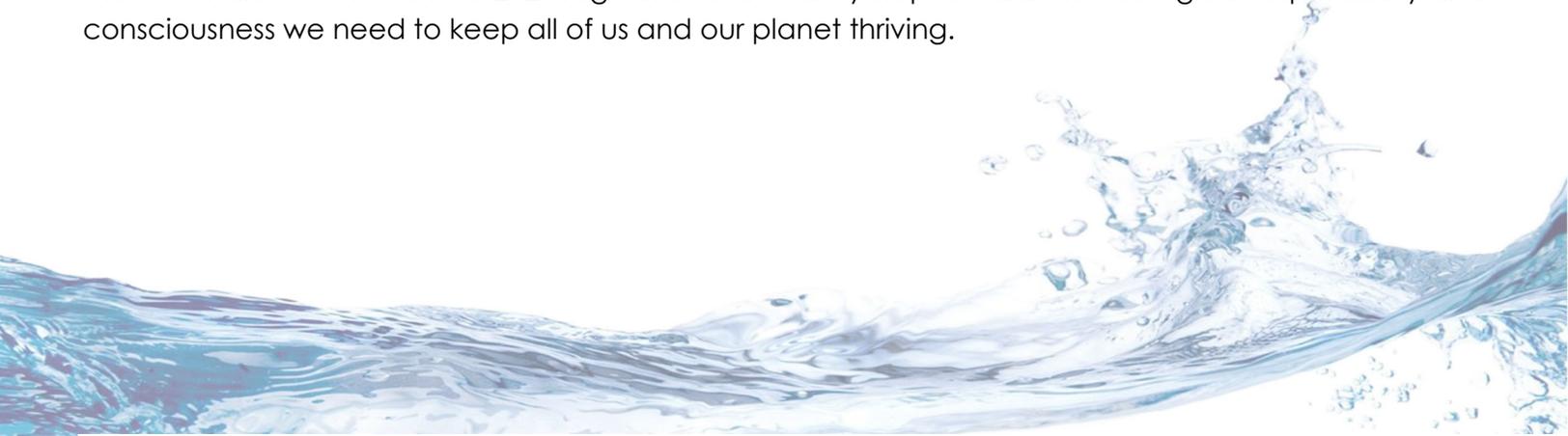
In an effort to reduce marine pollution and decrease the maritime industries ecological footprint, the International Maritime Organization (IMO) has instituted the “IMO 2020 regulation” to reduce the amount of pollutants released into our oceans from ocean vessels. This regulation states that as of January 1<sup>st</sup>, 2020, the highest permissible Sulphur content of vessel fuel will be 0.5 percent as opposed to the current 3.5%. Certain zones along the coast of North America, Canada, and Europe have an even lower maximum Sulphur content of 0.1%.

Along with the regulation comes a surcharge which varies per line depending on that shipping line's method of reducing their vessel Sulphur production. Method's to reduce sulfur content range from using lower sulfur content fuels or implementing technology that filter the Sulphur from current fuels. The surcharge arises because regardless of the method, costs to invent and implement new, compliant fuels or filtering methods will inevitably arise and passed along to the consumers.

While IMO surcharges for FCL containers will vary per shipping line, our LCL surcharge will be as follows:

- **Min: \$8.00 | Rate: \$8.00 w/m**

Here at Pinpoint, we support the IMO regulation and welcome it with open arms. The earth is our home and many other species homes. Not only does the planets future depend on us, but all the other animals that we share it with. The IMO 2020 regulation is a healthy step toward the ecological responsibility and consciousness we need to keep all of us and our planet thriving.



# NEW AT PGL

[CHILCLEXPOR@PGLINC.BIZ](mailto:CHILCLEXPOR@PGLINC.BIZ)

This e-mail is your one-stop-shop for LCL customer service inquiries, bookings, and quotes out of Chicago. Instead of reaching out to our operator specific e-mails and risking an "out of office", you can reach out to our general e-mails when available. This email will be looked after by the department staff and will ensure every email is attended to, even if someone is away.

## WEB TRACKING

Tracking and tracing are essential these days; that's why we are working on getting our web portal track and trace feature up and running. This feature is expected to become available through our website at the beginning on the new year (snip to the top-right). We hope to present the features soon and provide unique login credentials to each of our partners with the hope of providing useful information on shipments in real time.

## Web Portal Login

LOGIN

Company Code:

E-mail:

Password:

Login

QUICK TRACKING

Shipment or Tracking Number:

Search

Click below for:

[EDI Web Tracker](#)

[EDI MOP Tracker](#)



(IMAGE: WIKIMEDIA COMMONS)

## K-9 AIRFREIGHT CARGO SCREENING

Earlier this year, the U.S Department of Homeland Security's Transportation Security Administration (TSA) has approved a new method of screening cargo that can solve some major problems and delays. Canine screening has shown to be much more accurate and swifter in comparison to screening machine procedures (x-ray, CTX, explosive trace) that are currently in use. The canines can screen cargo, tendered by forwarders that is already built-up on airline pallets, from the outside without having to break them down to screen at the piece by piece level and rebuild them.

K-9 screening is expected to drastically reduce acceptance time at cargo facilities, leading to faster processing of freight at cargo terminals and reduced truck lines and detention at major airports. Atlanta (ATL), Chicago O'Hare (ORD), Los Angeles (LAX) and New York Kennedy (JFK) have the most to gain due to their current issues with trucker wait lines which can regularly exceed 3-4 hours to drop cargo; causing missed lockouts. As this new method of screening takes place, with a growing number of private canine screening firms being approved, we can hope to see improved airline turnaround with less delayed flights.

# MEET THE TEAM (NEZ AND ADAS)

## NEVZET CAUSEVIC

**Background/Role:** Formally known as “Nez.” He is one of the founding staff members and the fearless ORD Air Freight department manager. Along with leading the air freight operations, Nez has played an essential role in recent OS developments and designing his operations to be paperless and more efficient than ever.

In his free time, Nez enjoys playing war robots on his cell phone and spending as much time as he can with his children.



## ADAS RIZVIC

**Background/Role:** Adas joined Pinpoint three years ago with prior warehouse experience. He added to those skills in our warehouse and showed that he was capable of even more by assisting the office in their needs. He now works in the Air Export department with Nez and can be seen in the warehouse helping whenever they need a hand.

In his free time, Adas enjoys powerlifting, training others, watching basketball, and playing basketball. Don't let his size fool you, he is quick on his feet!



Chicargo, Illinois!